



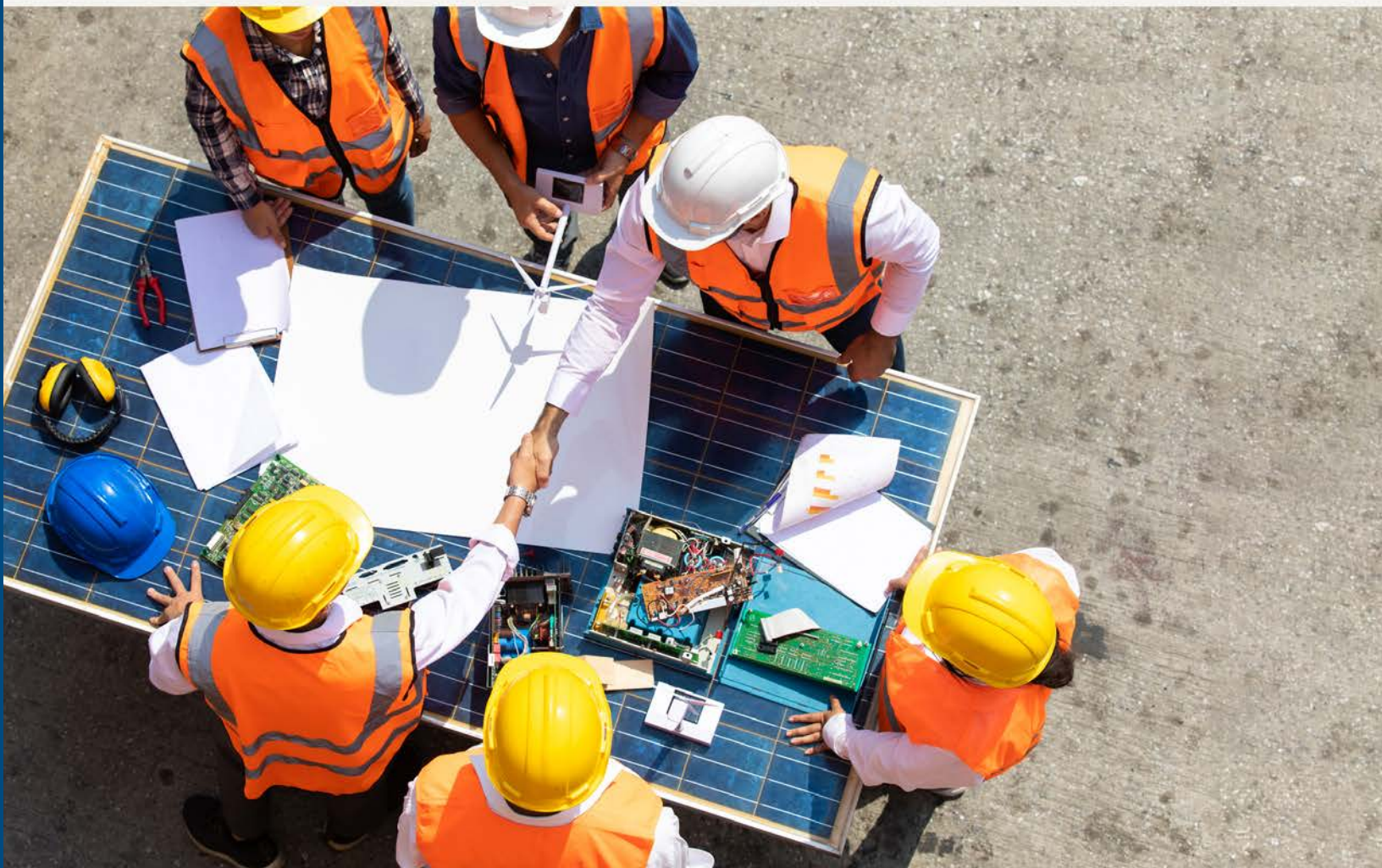
Department of Commerce  
Ministry of Commerce & Industry  
Government of India

सत्यमेव जयते

Organiser



**EEPCINDIA**  
ENGINEERING THE FUTURE



**SUBCONTRACT  
INDIA 2025**

06 - 07 - 08 November 2025  
Auto Cluster Exhibition Area, Pune

A REPORT



Department of Commerce  
Ministry of Commerce & Industry  
Government of India

Organiser



6th - 8th November 2025  
Auto Cluster Exhibition Area, Pune





Engineering is the largest industrial sector in India and accounts for 3.53% of the country's Gross Domestic Product (GDP). The country's engineering sector comprises majorly manufacturing iron, steel, related products, non-ferrous metals, industrial machinery, automobiles, auto components, and other engineering products.

India's engineering sector is witnessing a remarkable growth over the last few years, driven by increased investment in all important verticals. India exports engineering products to global regions like ASEAN, North-East Asia, Africa, EU, North America, CIS, Latin America, South Asia, Africa, Middle East, West Asia, etc. The engineering sector, being closely associated with the manufacturing and infrastructure sectors, is of huge strategic importance to India's economy. The Government's 'Vision Plan 2030' proposed an action plan to become a manufacturing and export hub for construction equipment and propel the development of world-class infrastructure in the country.

Subcontracting work to qualified partners continues to be an effective strategy for achieving growth in the engineering industry. Buyers and suppliers from all industry sectors need subcontracting partners to exchange and maintain international benchmark capabilities to remain competitive in a global market.

Subcontracting helps subcontractors to identify latest and potential projects of major organisations of India in every vertical of the industry to get first-hand information to evaluate every chance to get associated to take up projects. Subcontracting facilitates to engage works with prime contractors on workable rates & terms. The engineering sector is an important component of the broader manufacturing sector. The share of engineering products in overall manufacturing output is quite significant. It is also a highly organized sector dominated by large players employing over four million skilled and semi-skilled labourers.

Subcontracting facilitates growth of all related verticals of engineering sector. In the upcoming days, this sector is likely to witness a major transformation with respect to demand growth, R&D and market operations. Future investments will benefit from strong demand fundamentals, policy support and increasing government focus on engineering sector.





## **A Platform for Knowledge and Industrial Growth**

The second edition of SUBCONTRACT INDIA 2025, organized by the Engineering Export Promotion Council of India (EEPC India) under the aegis of Department of Commerce, Ministry of Commerce & Industry, Government of India, concluded successfully at the Auto Cluster Exhibition Centre in Pune from November 6th to 8th, 2025. Positioned as a premier global engineering and MSME sourcing event, the three-day exhibition successfully brought together over 100 Indian engineering exhibitors, more than 5,000 visitors, and numerous international delegates. The primary objective of the event was to foster B2B collaboration, promote technology transfer, and solidify India's role as a dominant global manufacturing and sourcing hub, particularly for the MSME sector.



Subcontract India was inaugurated by Mr. B N Vishwas, Joint DGFT, Pune and Ms. Chitra Raste, Regional Head, EXIM Bank. Mr. Anoop Marwaha, Regional Chairman (WR), EEPC India, Mr. Rakesh Shah, Past Chairman and Chairman Trade Promotions Committee, EEPC India, Mr. Rohinton R Engineer, Deputy Regional Chairman (WR), EEPC India; Dr. Rajat Srivastava, Additional Executive Director, EEPC India were present.



*Lamp Lighting Ceremony*

Engineering is among India's biggest Industrial sectors adding meaningfully to the country's employment and GDP and EEPC India's effort to place domestic and overseas stakeholders on a single platform will surely assist in making these connections deeper - messaged Mr. Deependra Singh Kushwah, IAS, Development Commissioner of Industries, Government of Maharashtra.





Mr. Vishwas said, EEPC India has done a commendable job in taking the Indian Engineering sector to the World Stage and such endeavours would pave a long way in taking the nation forward.

*Mr. B N Vishwas, Joint DGFT, Pune delivering his address*



MSMEs would get a window for enhanced market visibility and access to international market partaking at such domestic event.



*Ms. Chitra Raste, Regional Head, EXIM Bank, Pune addressing the crowd*



We reaffirm our shared commitment to strengthening India’s global presence in subcontracting and engineering services, promoting innovation, sustainability, and inclusive growth hailed - said Regional Chairman, (Western Region), EEPC India, Mr Anoop Marwaha and he added that this event serves as a powerful platform for OEMs, MSMEs, exporters, and global buyers to connect, collaborate.

*Mr. Anoop Marwaha, Regional Chairman (WR), EEPC India speaking the audience*



Mr. Rakesh Shah, Past Chairman and Chairman ,Trade Promotions Committee, EEPC India explained in FY 2023-24, Pune’s total exports amounted to INR 109148 Cr which is around 20% of Maharashtra’s total exports during that period. Also, Pune district secured the highest amount of investment with INR 16651.48 Cr - these factors have made Pune a very strategic location for conducting the Sub-contracting Show.



*Mr. Rakesh Shah, Past Chairman and Chairman, Trade Promotions Committee, EEPC India delivering his address*



Mr. Rohinton Engineer, Dy Regional Chairman (WR), EEPC India while delivering the Vote of Thanks elaborated subcontracting is an important area of engineering industry providing significant operational and strategic advantages to engineering manufacturers including improvement in efficiency and quality. Such shows add to the business credibility of a firm enabling Industry Validation and future business expansion and facilitating in making the participants more business aware.

*Mr. Rohinton Engineer, Dy Regional Chairman (WR), EEPC India speaking the event*

## Felicitation





While the exhibition floor served as a crucial meeting point for sourcing and supply chain resilience, the intellectual heartbeat of the event resided in its extensive parallel programme of Knowledge Sessions and Vendor Development Programmes (VDPs). These high-impact initiatives were strategically designed to elevate the capability, market access, and operational efficiency of participating MSMEs, ensuring that the event delivered tangible, long-term educational and business value beyond simple transactional meetings.

### Emphasis on Targeted Vendor Development

A central pillar of the event was the robust schedule of Vendor Development Programmes. These VDPs provided an unprecedented opportunity for Indian MSMEs to engage directly with the procurement and sourcing teams of major domestic and international Original Equipment Manufacturers (OEMs) and Public Sector Undertakings (PSUs). Key programmes were hosted by leading industry giants, including:



These sessions were highly focused, allowing subcontractors to gain first-hand intelligence on the specific technical requirements, quality benchmarks, and potential projects of these large organizations. The direct engagement facilitated by these VDPs is critical for increasing business credibility, enabling industry validation, and charting clear pathways for MSMEs to integrate into higher tiers of national and global supply chains.

## High-Impact Knowledge Sessions

In tandem with the VDPs, the event featured nine high-impact Knowledge Sessions, anchored by over 20 industry experts. These seminars addressed critical non-technical and strategic elements necessary for business growth and compliance. Notable sessions included:

- The Seminar on Government e-Marketplace (GeM)
- The Good Design Seminar & 14th Edition of India Design Mark Awards
- Sessions on Quality and Standards

Collectively, the Knowledge Sessions and Vendor Development Programmes at Subcontract India 2025 fulfilled the event's mission of not only providing a trading platform but also serving as a national center for competence building, policy awareness, and strategic industrial integration. This structured approach to knowledge exchange ensures that the benefits of the event resonate long after the three days in Pune, propelling India's engineering export ambitions toward its 2030 targets.

### Subcontract India 2025 - Focused Organizational & Knowledge Session Briefs

These summaries focus specifically on the core messages, procurement opportunities, and compliance requirements presented during the addresses at Subcontract India 2025.

#### 1. Indian Oil Corporation Ltd (IOCL)

Core Message: Strategic Procurement for Large-Scale Infrastructure and Operational Excellence.

- **Opportunity Focus:** Vast tendering landscape for large infrastructure projects, Refinery Maintenance, and MRO (Maintenance, Repair, and Operations) services across the oil and gas value chain. They emphasize the Five R's of Procurement (Right Quality, Quantity, Price, Time/Place, Source).
- **Subcontractor Requirements:** Must adhere to strict Eligibility Criteria for PSU procurement and comply with fundamental principles like Transparency and Public Accountability. IOCL is running special drives to increase participation and preference for MSEs (Micro and Small Enterprises), particularly those owned by SC/ST and women entrepreneurs.
- **Vendor Principles:** Strict adherence to ethical and financial standards of propriety is mandatory throughout the process.

#### 2. GAIL (India) Limited

Core Message: Partnering for Progress in India's Expanding Natural Gas Value Chain.

- **Opportunity Focus:** GAIL invited partnerships for executing work related to their vast infrastructure projects (pipelines, terminals, city gas distribution) across the natural gas ecosystem.
- **Subcontractor Requirements:** The address heavily emphasized the procurement process, outlining mandatory DOs (e.g., timely digital bid submission, strict adherence to time schedules, compliance with labour laws, ensuring statutory clearances) and clear DON'Ts (e.g., never stipulate deviations, never request completion time revision post-tender, avoid corrupt practices).

### 3. Hindustan Petroleum Corporation Limited (HPCL)

Core Message: High-Volume Procurement for Continuous Refinery and Distribution Operations.

- **Opportunity Focus:** Supplying continuous, high-volume needs for maintenance components, Safety Equipment, specialized IT services, and civil works across its refinery and distribution network.
- **Subcontractor Requirements:** Successful completion of HPCL's specific Vendor Registration Process and adherence to the technical and commercial guidelines outlined in its frequent tender notices for operational supplies.

### 4. Goa Shipyard Limited (GSL)

Core Message: Defence Indigenisation and Maritime Sourcing for Naval Vessels.

- **Opportunity Focus:** Supplying indigenous naval systems, electronics, and maritime equipment for smaller to medium-sized vessels (e.g., patrol vessels), directly supporting the 'Aatmanirbhar Bharat' defence mandate. Procurement projections for the next 3 years include substantial values for Hull, Piping, Engineering, and Electrical items.
- **Subcontractor Requirements:** Formal Defence Supplier Registration is mandatory. Opportunities exist for outsourcing Engineering (piping, propulsion system installation/trials, machining) and Electrical services (power and signal cabling, equipment installation/trials).

### 5. Mazagon Dock Shipbuilders Ltd (MDL)

Core Message: Strategic Naval Sourcing, Quality Assurance, and Partnership for Self-Reliance.

- **Opportunity Focus:** Providing high-end fabrication, specialized systems (e.g., propulsion, sensors), and mission-critical components for large Warships and Conventional Submarines (MDL is the only Indian Shipyard capable of this). They view MSMEs as the "Nerve Centres" of Defence Shipbuilding.
- **Subcontractor Requirements:** Adherence to the highest level of Defence-Grade Quality Assurance (QA) and security protocols. Vendors must register through the formal Supplier Relation & Registration (SR&R) Section, providing documents like PAN, GST, Udyam Registration, and details of past major Purchase Orders (POs).

### 6. TATA Motors Commercial Vehicles (TATA CV)

Core Message: Strategic Localization, Quality, and Collaborative Product Development.

- **Opportunity Focus:** Partnerships in large-scale, high-precision manufacturing to support deep Localization of components for trucks, buses, and new EV platforms.
- **Subcontractor Requirements:** Mandatory industry certifications like IATF 16949/TS 16949. Vendors must engage in collaborative Product Development and adhere strictly to a zero-defect philosophy for high-volume supply.

## 7. Bharat Forge Limited (BFL)

Core Message: Strategic Sourcing for High-Tech Forging, Defence, and Aerospace.

- **Opportunity Focus:** Supplying specialized materials, tooling, and high-precision sub-components, particularly for components destined for the Defence and Aerospace sectors, aligning with indigenisation.
- **Subcontractor Requirements:** Capability in advanced manufacturing, rigorous Material Traceability, and proactive investment in specialized certifications (e.g., AS9100) for strategic projects.

## 8. Toyota Tsusho India Pvt Ltd (TTIPL)

Core Message: Enabling Indian Manufacturers for "Make in India" and Global Sourcing.

- **Opportunity Focus:** TTIPL, as the trading arm of the Toyota Group, positioned itself as a facilitator of new business in Local Manufacturing and Global Sourcing. They act as large-scale project organizers and investors across the entire value chain (raw materials, manufacturing, logistics, distribution).
- **Subcontractor Support:** They specifically offered:
  - Global Access: Introduction to new markets and suitable customers worldwide via the Toyota Tsusho global network.
  - Investment & Tech: Support for Technology collaboration, Licensing, Joint Ventures (JVs), and Foreign Direct Investment (FDI).
  - Supply Chain Management: Comprehensive support for logistics, warehousing, customs clearance, and import/export operations, enabling manufacturers to focus on delivering high-quality, competitive products.

## 9. Škoda Auto Volkswagen India Pvt Ltd (SAVWIPL)

Core Message: Strategic Growth in India with a Focus on Sustainable Supplier Relations.

- **Opportunity Focus:** SAVWIPL, viewing India as a strategic growth market, outlined their formal Supplier Engagement/Registration Process and the Tendering Process for new local partners.
- **Key Mandate (Crucial):** They heavily emphasized Sustainability in Supplier Relations. Potential suppliers must ensure compliance fulfilment for LKSG (German Supply Chain Due Diligence Law) to improve sustainability knowledge and meet due diligence requirements. This signals that compliance and ethical sourcing are non-negotiable for future partnerships.

### Focused Knowledge Session Briefs

These summaries highlight the actionable takeaways from the two key knowledge seminars.

## 10. Good Design Seminar (India Design Council)

Core Message: Innovation, Human-Centered Design, and Global Competitiveness.

- **Actionable Takeaway:** The session emphasized that Good Design goes beyond aesthetics; it requires understanding users well and adopting human-centered design principles. The India Design Mark Awards are a tool to drive global competitiveness by linking superior product quality and innovation to strategic business value.

- **MSME Guidance:** Commit resources to design, utilize design thinking to create products with global appeal, and leverage the India Design Council for guidance.
- The announcement of the next cycle, i.e., 15th India Design Mark application process.

### 11. Session on Quality and Standards (Bureau of Indian Standards - BIS)

Core Message: Mandatory National Standards Compliance for Market Access.

- **Actionable Takeaway:** Compliance with Indian Standards (IS) is not optional but a core prerequisite for market entry and sustained participation, especially in PSU tenders. The session covered the National Standards Body of India (BIS) and its role in ensuring product safety and quality.
- **MSME Guidance:** Understand the ISI Marking and certification schemes (like Scheme-X for product certification, including desk evaluation and manufacturing premises inspection). Use the online portal [www.manakonline.in](http://www.manakonline.in) for certification application and process adherence.

### 12. Seminar on Government e-Marketplace (GeM) & CPPP

Core Message: Digital Public Procurement Access and Streamlined Vendor Participation.

- **Opportunity Focus:** Accessing the vast Government Public Procurement Market for goods and services through mandatory online platforms. The focus is on providing MSMEs with a streamlined, transparent, and efficient way to transact with government buyers (Ministries, Departments, PSUs).
- **Actionable Takeaway:** The session provided step-by-step guidance on Online Registration (seller registration), Product/Service Listing (catalog management), and navigating the tender and bidding processes. Compliance with necessary documentation is vital for securing contracts via both the GeM and the Central Public Procurement Portal (CPPP).
- **MSME Guidance:** Mandatory digital compliance for all government tenders; MSMEs must actively list products and services and be ready to meet the specified tender requirements on these platforms.

The Subcontract India 2025 sessions unveiled a digitally transforming procurement landscape offering immense opportunities for MSMEs, underpinned by the national push for 'Aatmanirbhar Bharat'.

**Core Opportunities:** Public Sector Undertakings (PSUs) present vast, specific needs. IOCL seeks suppliers for large-scale Refinery MRO and infrastructure. Defence Shipyards, including Mazagon Dock (MDL) and Goa Shipyard (GSL), require high-end indigenous systems for warships and submarines, demanding the highest level of Defence-Grade Quality Assurance. Internationally, partners like Toyota Tsusho prioritize high-quality manufacturing and global supply chain support for new market access and export.

**Mandatory Compliance & Strategy:** To access these tenders, digital readiness is non-negotiable, requiring immediate registration on the Government e-Marketplace (GeM) and the CPPP. Quality compliance is strictly enforced via the Bureau of Indian Standards (BIS) and the mandatory ISI Marking scheme. Beyond compliance, the India Design Council stressed the necessity of adopting human-centered design to achieve the 'Good Design' mark, translating innovation into competitive business value. PSUs also highlighted strong preferential procurement policies favoring SC/ST and Women-owned MSMEs. The core mandate is clear: Innovate, Comply, and Digitally Integrate to thrive in these high-value sectors.

# KNOWLEDGE SESSION I

Thursday, November 6, 2025

## Vendor Development Meet with TATA Commercial Vehicles





# KNOWLEDGE SESSION III

Thursday, November 6, 2025 | 3.45 pm

## Vendor Development Meet with Toyota Tsusho India Pvt Ltd





# KNOWLEDGE SESSION IV

Thursday, November 6, 2025 | 5.00 pm

## Vendor Development Seminar win Goa Shipyard Ltd



# KNOWLEDGE SESSION V

Friday, November 7, 2025 | 11.00 am

## Vendor Development Meet with Škoda Auto Volkswagen India Pvt Ltd

Participants focused on three critical areas to successfully engage a major automotive OEM like Skoda Auto Volkswagen India Pvt Ltd. First and foremost was understanding the Specific Procurement Needs of the company – this includes the exact types of components, materials, or sub-assemblies they are looking to source domestically, along with the expected volume and future demand projections. Second, participants grasped the Mandatory Quality and Compliance Standards required for the automotive supply chain, such as the global IATF 16949 system, and any non-negotiable ethical or environmental guidelines set by the OEM, as these are prerequisites for any partnership. Finally, the session was crucial for clarifying the Official Onboarding Process, including details on supplier registration platforms, technical evaluation protocols, and the criteria for becoming a long-term, certified vendor, which offers a clear pathway to securing future business.



*Ms Neetu Singh, Sr Deputy Director, EEPC India (WR) speaking the audience*



*Mr Rohinton R Engineer,  
Dy Regional Chairman (WR), EEPc India  
delivering address*



*Mr. Surinder Chhauda,  
Head - Procurement and New Product Launches  
delivering address*



*Mr Rohinton R Engineer, Dy Regional Chairman (WR), EEPc India greets Mr. Surinder Chhauda,  
Head - Procurement and New Product Launches*

# KNOWLEDGE SESSION VI

Friday, November 7, 2025 | 12.15 pm

## Vendor Development Meet with Government e-marketplace (GeM) Central Public Procurement Portal (CPPP)

### Outcome

- The Seminar unraveled the vast potential of participating in government tenders and procurement processes
- This seminar provided a comprehensive guidance for
  - GeM introduction and overview
  - Current & planned future sourcing requirements
  - Eligibility Criteria, Conditions, Capability Assessments & Documentations
  - Information on Vendor Registration Policies & Procedures
  - Tendering including e-tendering
  - Opportunities for MSMEs in Government Procurement.



*Mr Vishal Kapil, Associate Vice President- seller management, Government E Marketplace (GeM) delivering address*



*Mr Rohinton R Engineer, Dy Regional Chairman (WR), EEPC India greets Mr Vishal Kapil, Associate Vice President- seller management, Government E Marketplace (GeM)*



*Session in Progress*

## KNOWLEDGE SESSION VII

Friday, November 7, 2025 | 1.30 pm

### Vendor Development Seminar with Mazagon Dock Shipbuilders Limited



*Mr C H Nadiger, Regional Director (WR), EEPc India delivering address*



*Mr Deepak Chaudhary, Mazagon Dock Shipbuilders Ltd*



*Mr Deepak Chaudhary, Mazagon Dock Shipbuilders Ltd with Mr Vibhanshu Chaturvedi, Project Coordinator, EEPc India, (HO Cell) Office (far right); Ms Neetu Singh, Sr Deputy Director, and Ms Varsha Jatin Baria, Assistant Director, EEPc India (WR)*

## KNOWLEDGE SESSION VIII

Friday, November 7, 2025 | 2.15 pm

**Vendor Development Seminar with Hindustan Petroleum Corporation Ltd (HPCL)**



*Mr Deepak Chaudhary, Mazagon Dock Shipbuilders Ltd speaking to the audience*

## KNOWLEDGE SESSION IX

Friday, November 7, 2025 | 3.00 pm

**Good Designer Seminar &  
14th Edition of India Design Mark Awards**



*Mr Asween Mohta,  
Sr Joint Director, EEPC India  
delivering address*



*Speaker of the session*



*Mr Vibhanshu Chaturvedi, Project Coordinator, EEPG India introducing the Panelists*

### Felicitation



# KNOWLEDGE SESSION X

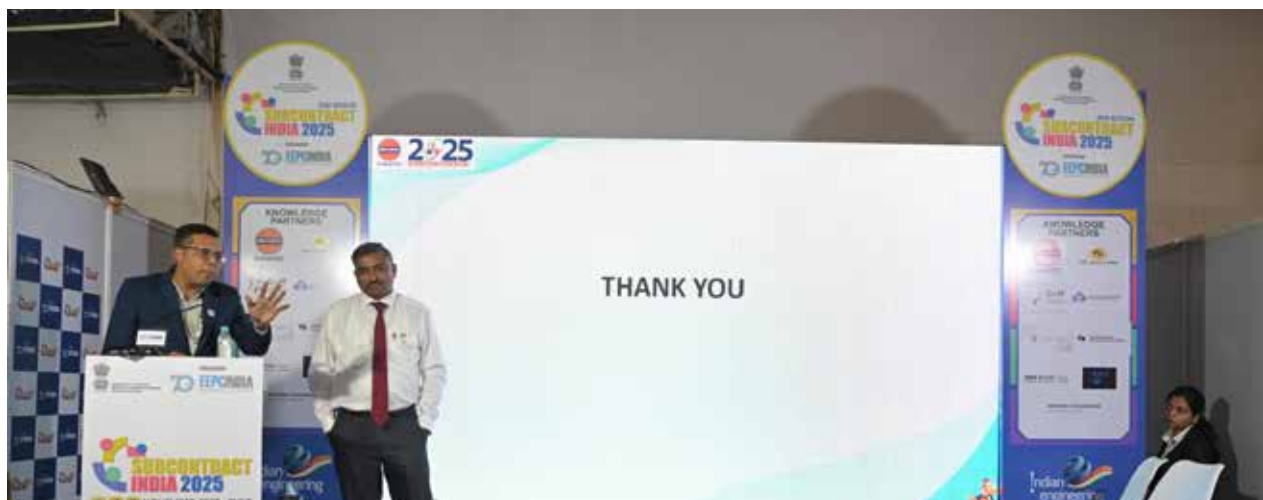
Friday, November 7, 2025 | 5.00 pm

## Vendor Development Seminar with IOCL

Discussion Indian Oil Corporation Ltd (IOCL) typically revolved around vendor development programmes that enlightened participating organizations on public procurement policies, e-tendering procedures, and specific vendor registration processes to facilitate their participation in supplying engineering components and services for the oil and gas sector.



*Mr. Sushant Srivastava, DGM (Materials), IOCL delivering address*



*Mr Vibhanshu Chaturvedi, Project Coordinator, EEPC India concluding the session*

# KNOWLEDGE SESSION XI

Saturday, November 8, 2025 | 12.15 pm

## Vendor Development Seminar with GAIL

Discussion Topic GAIL (India) Ltd's role, as a natural gas major was explained. GAIL creates market linkages for engineering MSMEs by displaying requirements for specialized items like fabricated components, valves, and compressors. Essentiality of meeting quality and supply standards for the gas infrastructure was also elaborated.



(L to R) Dr Rajat Srivastava, Additional Executive Director, EEPC India delivering address. Mr. Vishnu Kant Pandey, Senior Officer (C&P), GAIL (far right) and Mr. Dinesh Kumar, Marketing Manager, GAIL (middle) is present



Mr. Dinesh Kumar, Marketing Manager, GAIL delivering address



Mr. Vishnu Kant Pandey, Senior Officer (C&P), GAIL delivering address

## Felicitation



*Dr Rajat Srivastava, Additional Executive Director, EEPG India greeting Mr. Dinesh Kumar, Marketing Manager, GAIL*



*Dr Rajat Srivastava, Additional Executive Director, EEPG India greeting Mr. Vishnu Kant Pandey, Senior Officer (C&P), GAIL*

## KNOWLEDGE SESSION XII

Saturday, November 8, 2025 | 2.30 pm

**Awareness programme on standards, certifications and quality compliances for engineering sector with Bureau of Indian Standards**



*Mr C H Nadiger, Regional Director (WR), EEPc India delivering address & Mr. Akshay K. Kute, Sc-C/Deputy Director, Bureau of Indian Standards is present on the dais*



*Mr. Akshay K. Kute, Sc-C/Deputy Director, Bureau of Indian Standards making presentation*



*Mr Hitendra Bhalaria, Working Committee Member, EEPG India and Managing Director, Bhalaria Metal Craft Pvt. Ltd. greeting Mr. Akshay K. Kute, Sc-C/Deputy Director, Bureau of Indian Standards*



# DEBRIEFING SESSION

SUBCONTRACT INDIA 2025 announced its Best Pavilion winners across three categories — Large, Medium and Small – recognizing excellence in booth design

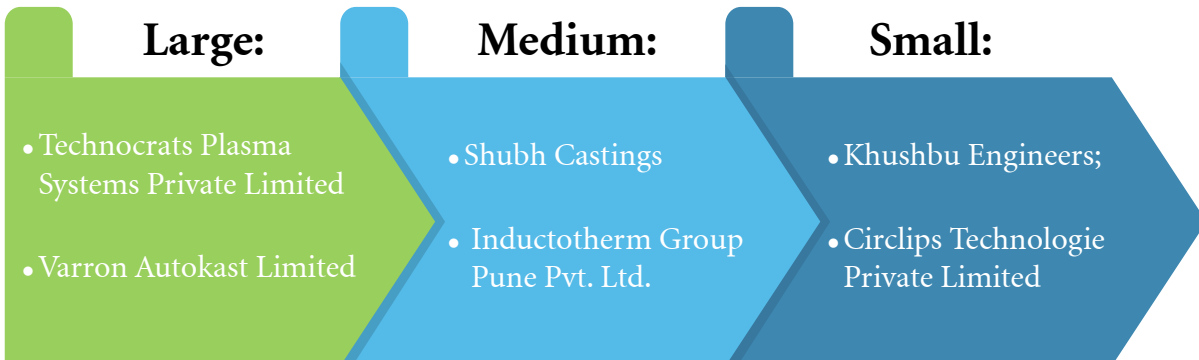


*Dr Rajat Srivastava, Additional Executive Director, EEPC India*



*Mr C H Nadiger, Regional Director (WR), EEPC India*

## Winners





*Best Large Award :  
Technocrats Plasma Systems Private Limited*



*Best Large Award :  
Varron Autokast Limited*



*Best Medium Award :  
Shubh Castings*



*Best Medium Award :  
Inductotherm Group Pune Pvt. Ltd.*



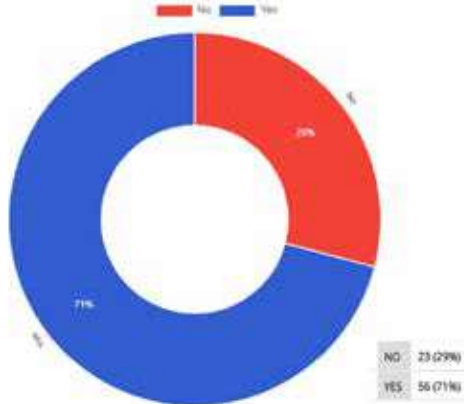
*Best Small Award :  
Khushbu Engineers*



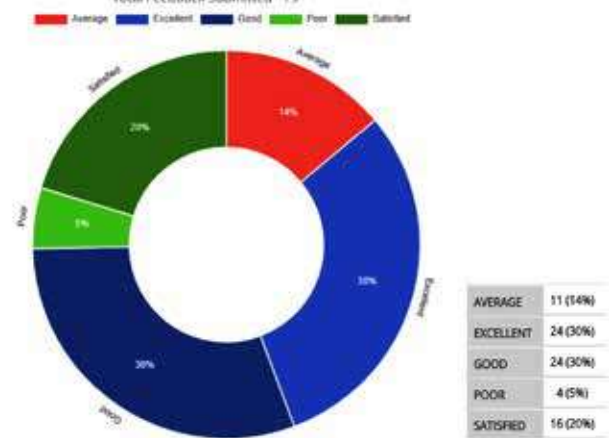
*Best Small Award :  
Circlips Technologie Private Limited*

# EXHIBITOR FEEDBACK

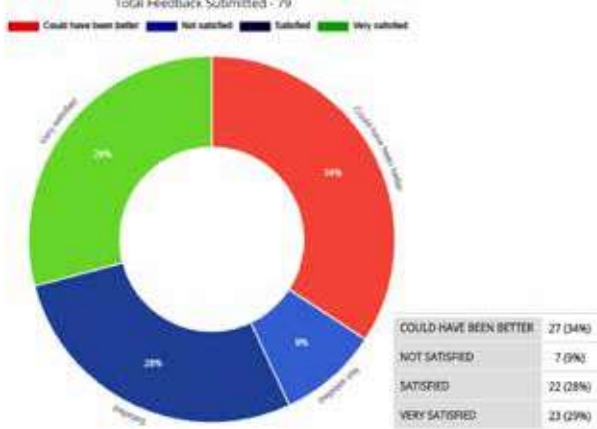
Participating for the first time in an EEPC India event  
Total Feedback Submitted - 79



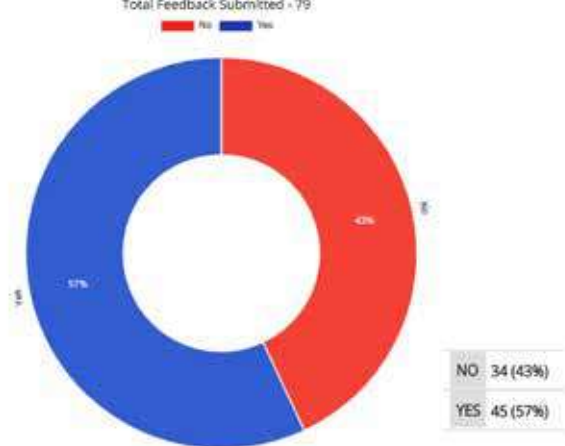
Quality of business visitors  
Total Feedback Submitted - 79



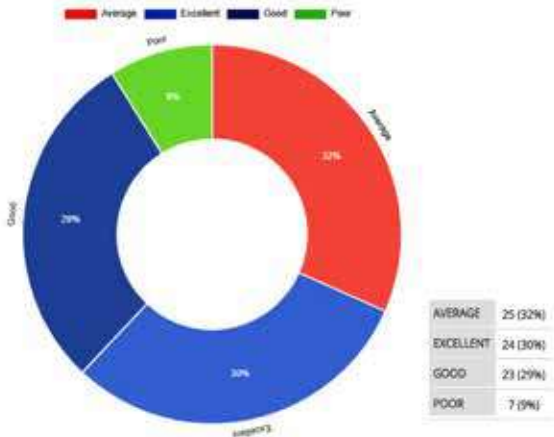
Impressions about business done by exhibitors  
Total Feedback Submitted - 79



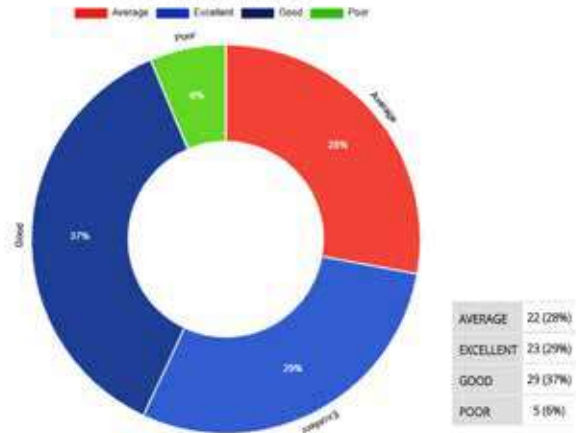
Identified / appointed any agent / distributor during the event  
Total Feedback Submitted - 79



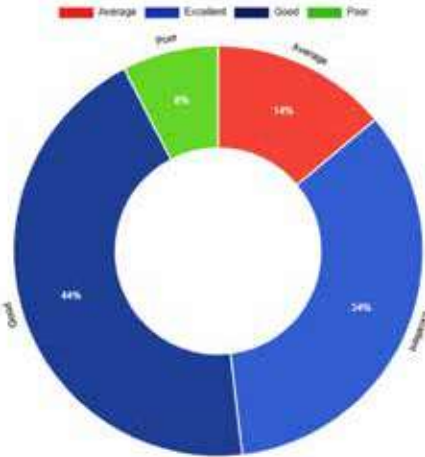
Visitors turnout  
Total Feedback Submitted - 79



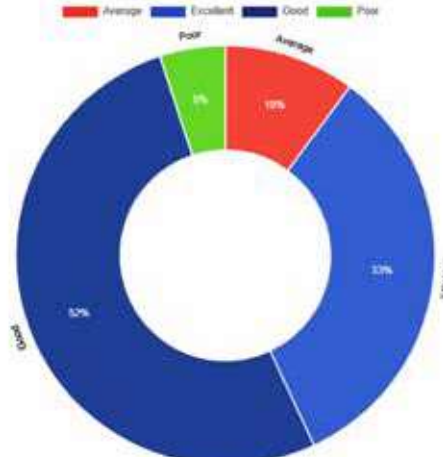
Quality of Visitors  
Total Feedback Submitted - 79



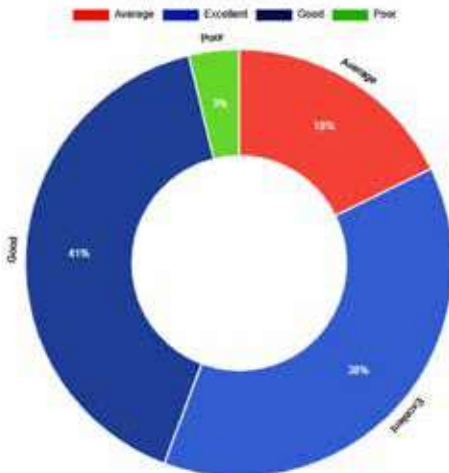
**Other arrangements made by EEPc India**  
Total Feedback Submitted - 79



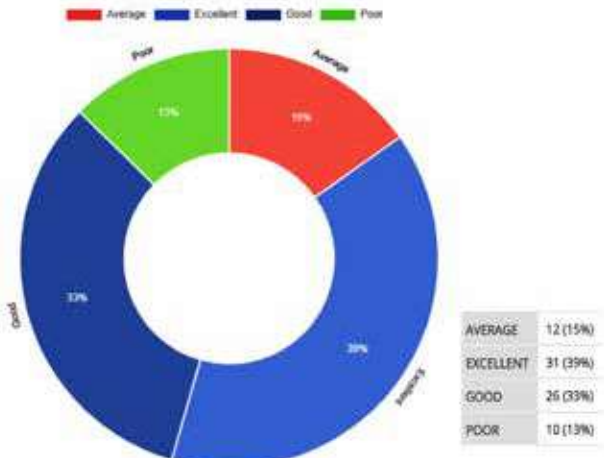
**Design and planning of the exhibition**  
Total Feedback Submitted - 79



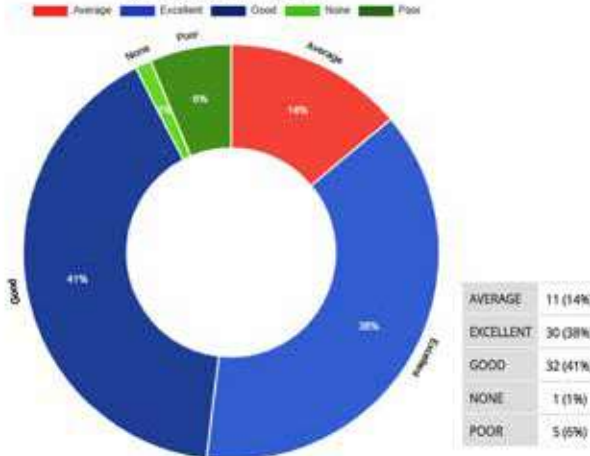
**Venue**  
Total Feedback Submitted - 79



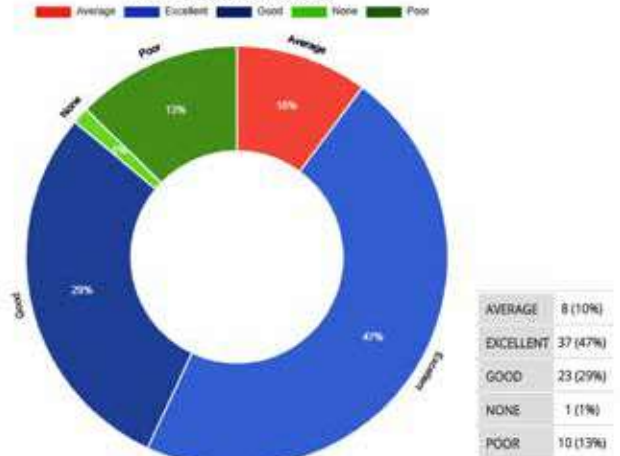
**Publicity, stand design & publications**  
Total Feedback Submitted - 79

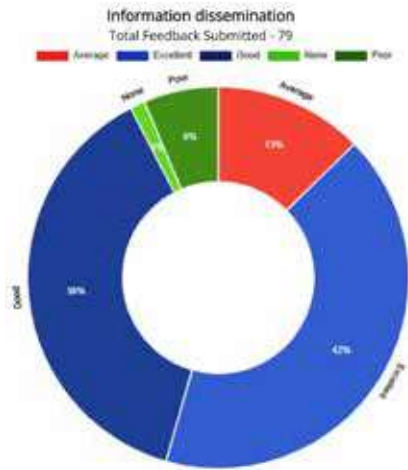


**Seminars/workshops**  
Total Feedback Submitted - 79

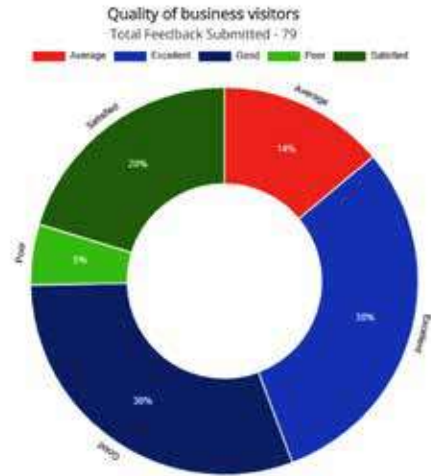


**Security arrangements**  
Total Feedback Submitted - 79

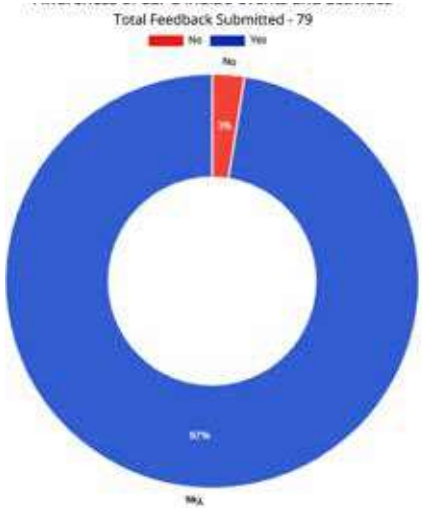




AVERAGE	10 (13%)
EXCELLENT	33 (42%)
GOOD	30 (38%)
NONE	1 (1%)
POOR	5 (6%)

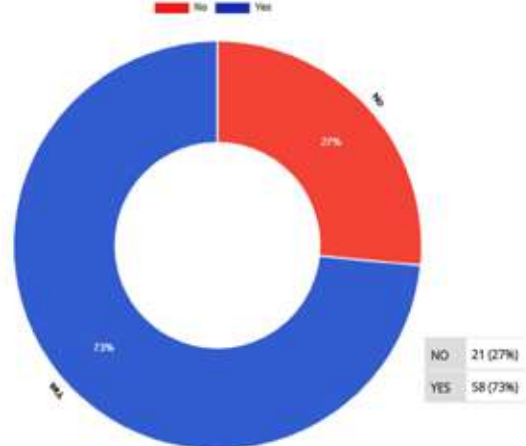


AVERAGE	11 (14%)
EXCELLENT	24 (30%)
GOOD	24 (30%)
POOR	4 (5%)
SATISFIED	16 (20%)



NO	2 (3%)
YES	77 (97%)

**Subscription to EEPC India's magazine - Indian Engineering Exports**  
Total Feedback Submitted - 79



NO	21 (27%)
YES	58 (73%)

### Consolidated Feedback Report

Total Feedback Submitted - 79

Participating for the first time in an EEPC India event	Yes - 23 (29%)	No - 56 (71%)			
Quality of business visitors	Excellent - 24 (30%)	Satisfied - 16 (20%)	Good - 24 (30%)	Average - 11 (14%)	Poor - 4 (5%)
Impressions about business done by exhibitors	Very satisfied - 23 (29%)	Satisfied - 22 (28%)	Could have been better - 27 (34%)	Not satisfied - 7 (9%)	
Identified / appointed any agent / distributor during the event	Yes - 45 (57%)	No - 34 (43%)			
Visitors turnout	Excellent - 24 (30%)	Good - 23 (29%)	Average - 25 (32%)	Poor - 7 (9%)	None - 0 (0%)
Quality of Visitors	Excellent - 23 (29%)	Good - 29 (37%)	Average - 22 (28%)	Poor - 5 (6%)	None - 0 (0%)
Other arrangements made by EEPC India	Excellent - 27 (34%)	Good - 35 (44%)	Average - 11 (14%)	Poor - 6 (8%)	None - 0 (0%)
Design and planning of the exhibition	Excellent - 26 (33%)	Good - 41 (52%)	Average - 8 (10%)	Poor - 4 (5%)	None - 0 (0%)
Venue	Excellent - 30 (38%)	Good - 32 (41%)	Average - 3 (4%)	Poor - 14 (18%)	None - 0 (0%)
Publicity, stand design & publications	Excellent - 31 (39%)	Good - 26 (33%)	Average - 12 (15%)	Poor - 10 (13%)	None - 0 (0%)

Seminars/workshops	Excellent - 30 (38%)	Good - 32 (41%)	Average - 11 (14%)	Poor - 1 (1%)	None - 5 (6%)
Security arrangements	Excellent - 37 (47%)	Good - 23 (29%)	Average - 8 (10%)	Poor - 1 (1%)	None - 10 (13%)
Information dissemination	Excellent - 33 (42%)	Good - 30 (38%)	Average - 10 (13%)	Poor - 1 (1%)	None - 5 (6%)
Awareness of EEPC India's events and activities	Yes - 77 (97%)	No - 2 (3%)			
Subscription to EEPC India's magazine - Indian Engineering Exports	Yes - 58 (73%)	No - 21 (27%)			
Willing to participate in EEPC India events in the future/td>	Yes - 76 (96%)	No - 3 (4%)			
Willing to rebook for the next edition of Subcontract India	Yes - 65 (82%)	No - 14 (18%)			



# PUBLICITY AND PROMOTIONS

**VENDOR DEVELOPMENT SEMINAR WITH TATA MOTORS COMMERCIAL VEHICLES**  
 6th NOVEMBER, 2025 | AUTO CLUSTER EXHIBITION AREA, PIMPRI CHINCHWAD, PUNE

**TATA MOTORS COMMERCIAL VEHICLES** Better Always

BANKING PARTNER: Citibank offers the India Exhibition

**SOURCING MEET WITH BHARAT FORGE LTD.**  
 6th NOVEMBER, 2025 | AUTO CLUSTER EXHIBITION AREA, PIMPRI CHINCHWAD, PUNE

BANKING PARTNER: Citibank offers the India Exhibition

**VENDOR DEVELOPMENT SEMINAR WITH TOYOTA TSUSHO INDIA PVT LTD**  
 8th NOVEMBER, 2025 | AUTO CLUSTER EXHIBITION AREA, PIMPRI CHINCHWAD, PUNE

BANKING PARTNER: Citibank offers the India Exhibition

**VENDOR DEVELOPMENT MEETS WITH SKODA AUTO VOLKSWAGEN INDIA PVT LTD**  
 7th NOVEMBER, 2025 | AUTO CLUSTER EXHIBITION AREA, PIMPRI CHINCHWAD, PUNE

**SKODA | VOLKSWAGEN**  
 (Joint-Venture Volkswagen India Private Limited)

BANKING PARTNER: Citibank offers the India Exhibition

**SUBCONTRACT INDIA 2025**  
 The Global Sourcing for Engineering in Pune

**6 7 8**  
 NOVEMBER 2025  
 TIMINGS - 10 AM TO 6 PM,  
 AUTO CLUSTER EXHIBITION AREA  
 PIMPRI CHINCHWAD - PUNE

**VISIT US**  
 subcontractindia.org

EXHIBITORS ON BOARD  
 EXHIBITING INDIAN ENGINEERING PROWESS

INDUSTRY PROFILE FOR SOURCING

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Visitor Promotion Banner

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**FREE ENTRY**  
 SCAN TO PRE-REGISTER

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Visitor Banner



Registration



Speaker Certificate



Speaker Memento



Qr Code Standee  
(Registration Onsite)



Participation Certificate



*Luggage Tag*



*Subcontract India 2025 E-Invitation*

# SOCIAL MEDIA CAMPAIGN

## Facebook



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**EEPC INDIA**  
1.1K followers

Join Us as a Hosted Buyer at SUBCONTRACT INDIA 2025 in Pune, India

EEPC INDIA is delighted to invite you to be a part of the 2nd Edition of SUBCONTRACT INDIA 2025 — India's premier engineering sourcing platform supported by the Government of Maharashtra.

This vibrant B2B event connects international buyers with Indian manufacturers from sectors like:

- Automobile | Industrial Machinery | Electrical
- Oil & Gas | Construction & Mining | Medical Devices

Hosted Buyer Privileges Include:

- 2 Nights Complimentary Hotel Stay (3 & 6 November 2025)
- Pune Airport Pick-up & Drop-off
- Daily Transfers to Exhibition Venue
- Complimentary Lunch at the Venue
- Pre-scheduled B2B Meetings with Profile-Matched Exhibitors
- Your Business Profile Shared Across EEPC's 9000+ Members & 100,000+ Database
- Network with 5000+ Visitors & 100+ Global Buyers

Note: Airfare to be borne by participants. Extra stay or early/late check-ins may incur additional charges.

Don't miss this opportunity to connect with India's top engineering and subcontracting companies.

Know More: [https://lnkd.in/g/6v9xk\\_suH1](https://lnkd.in/g/6v9xk_suH1)

Register as a Hosted Buyer: <https://lnkd.in/g/AMGQx6w>

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1.1K followers

◆◆◆ Be a Part of SUBCONTRACT INDIA 2025 ◆◆◆

◆◆◆ The Global Sourcing Destination - this time in Pune ◆◆◆

Exhibitor Participation Charges

- Indian: @INR/50m
- EEPC India Members: INR 10,000 - 12,000
- Others INR 11,000 - 13,000
- Overseas @USD/50m - USD 250-275

Know More - [https://lnkd.in/g/6v9xk\\_suH1](https://lnkd.in/g/6v9xk_suH1)

Click to Register - <https://lnkd.in/g/AMGQx6w>

Tagging

- Trade bodies regional and national
- Eng product based trade bodies
- WB based and Pune based trade bodies as many possible

Stall/Chairs

@MCCIA\_Pune @BentleyChamber @naacindia @Tolca@IA @yogita @TSA\_India @IAC\_India @TODATSA @impprime @ccapune @Dnc\_Cor

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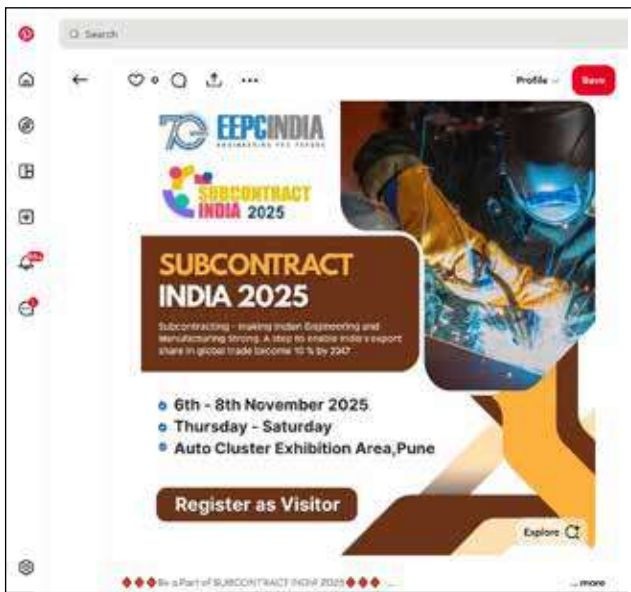
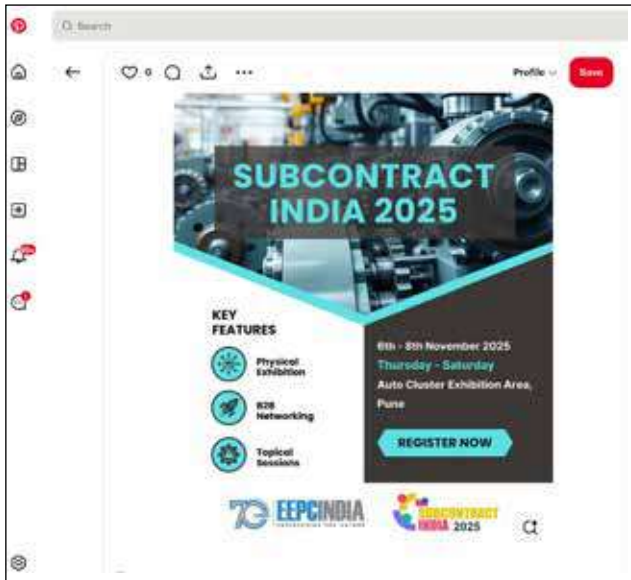
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Know More: [https://lnkd.in/g/6v9xk\\_suH1](https://lnkd.in/g/6v9xk_suH1)

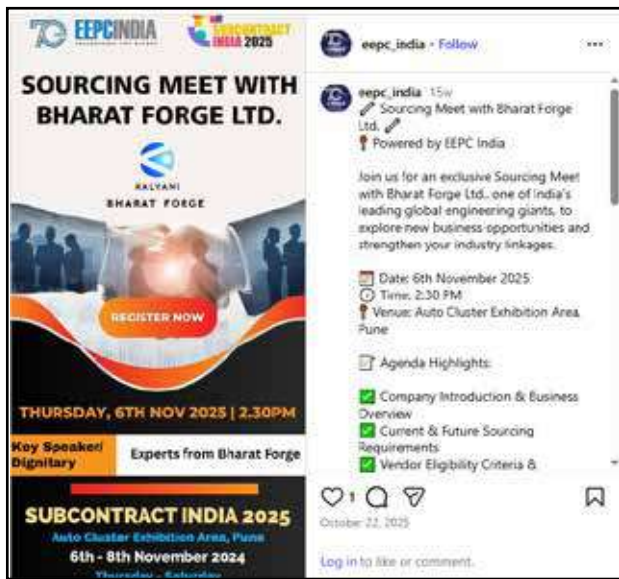
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## EEPC INDIA OFFICES

### REGISTERED & HEAD OFFICE

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